

ColfaxCreek



Building Businesses and Relationships to Create Lasting Value

Based in Michigan, Colfax Creek is a private investment firm that takes a long-term approach to investing in "smaller" middle market companies. The firm invests in consumer product, service, and industrial companies with EBITDA from \$2 million to around \$7 million based on the strength of our 'edge' within the industry and business. We prefer to support existing management, but we will support limited management transitions. We are control investors but will partner with like-minded investors. We don't mind racking up airline miles, but our core investing and operational relationships are predominately a drive from Detroit.

Jason Duzan, the principal of Colfax Creek, has invested in middle market companies for twenty years -- leading or co-leading nearly two billion in private investment transactions in consumer, service, and industrial companies primarily in the Midwest. Jason brings his investing expertise and collaborates with operating executives and entrepreneurs to build businesses. Jason's partnership focused investment approach is based on a shared purpose and on creating long-term value for the business. We pride ourselves on integrity and transparency – "doing what we say we are going to do." For more information, visit www.colfaxcreek.com.

INVESTMENT GUIDELINES (NOT RULES)



GEOGRAPHY

Great Lake States - operations within a drive from Detroit



INVESTMENT STRUCTURE

Control investments or partner with like-minded investors



COMPANY EBITDA

\$2 million to \$7 million EBITDA with 10% or greater operating margins



INDUSTRY FOCUS

- » Consumer Products
- » Services
- » Industrials



COMPANY MANAGEMENT TEAM

Support the existing management team or limited management transitions



NO JERK RULE

Life's too short to work with people you don't like

COMPANIES



Fluence Automation Wheeling, Illinois

Fluence Automation is an innovative technology solutions company that sells mail and parcel sorting systems and owns a portfolio of mail and parcel labeling technologies that are increasingly being adapted for the e-Commerce fulfillment market. Fluence provides a robust suite of software focused on vision recognition and sorting applications with a service support network that is based primarily in the US with operating subsidiaries in the UK and Germany.

Visit fluenceautomation.com



GLE Precision Bridgeport, Michigan

GLE Precision is a manufacturer of extremely high precision products, when gage tolerances, wear properties, and high finishes are critical. GLE Precision is a global leader in tungsten carbide machining, ceramic machining, and other hard exotic materials machined to customer specifications. Its products serve the waterjet, medical device, chip/tech, fiber optic, aerospace/defense markets, and a broad range of other applications.

Visit gle-precision.com

Tool-Mod

Tool-Mod Bridgeport, Michigan

Tool-Mod is a tool and die restoration specialist and maintenance service company, primarily serving the aluminum die cast industry. With a maintenance program, Tool-Mod's proprietary process extends the tool's life up to 35% while producing higher quality parts with fewer scrapped parts.

Visit tool-mod.com

TWIST AND SEAL

Twist & Seal Frankfort, Illinois

Twist & Seal is a branded manufacturer and marketer of electrical cord protection devices that prevent water damage. Its products are the only patented products to be lab tested, certified to industry standards, and made in the USA. The Company is a three-time winner of the Most Innovative Product of the Year award at the National Hardware Show. Twist & Seal sells its unique products through most hardware retailers, including Home Depot, Lowes, Wal-Mart, and many others. Visit: twistandseal.com

REPRESENTATIVE HISTORICAL EXPERIENCE



Maker of artisan bread and baked goods.



For-profit preschool education and early care provider.



Manufacturer of clean-label, all natural jams and jellies.



Provider of contract rehabilitation therapy services



Produces and sells branded flatbread.



Private secondary schools that delivers one-to-one education.



Leading multi-channel retailer of outdoor apparel and equipment.



Automation solutions for the aluminum die-casting industry.

JASON DUZAN Principal



- » Led nearly two billion in private investment transactions, developed new investment opportunities, and managed a diverse portfolio of operating companies.
- » Managing partner and board member for GLE Precision, Tool-Mod, Twist & Seal, Fluence Automation.
- » Prior to Colfax Creek, managed or co-managed investments in 12 platform companies with a focus on consumer product, service, and industrial companies with EBITDA \$3m - \$12m.
- » MBA from the University of Chicago and an undergraduate degree from the University of Illinois.
- » Raised on a corn and soybean farm in Colfax, Illinois; where his parents still farm.
- » Lives with his wife, three children, and a black Lab in Birmingham, Michigan.