

# ColfaxCreek



*Building Businesses and Relationships to Create Lasting Value*

Based in Michigan, Colfax Creek is a private investment firm that takes a long-term approach to investing in "smaller" middle-market companies. The firm invests in consumer product, service, and industrial companies with EBITDA from \$2 million to around \$7 million based on the strength of our 'edge' within the industry and business. We prefer to support existing management, but we will affect limited management transitions. We are control investors but will partner with like-minded investors. We do not mind racking up airline miles, but our core investing and operational relationships are predominately a drive from Detroit.

Jason Duzan, the principal of Colfax Creek, has invested in middle-market companies for over twenty years -- leading or co-leading nearly two billion in investment transactions in consumer, service, and industrial companies primarily in the Midwest. Jason brings his investing expertise and collaborates with operating executives and entrepreneurs to build businesses. Jason's partnership-focused investment approach is based on a shared purpose and on creating long-term value for the business. We pride ourselves on integrity and transparency – "doing what we say we are going to do." For more information, visit [www.colfaxcreek.com](http://www.colfaxcreek.com).

## INVESTMENT GUIDELINES (NOT RULES)



### GEOGRAPHY

Great Lake States - operations within a drive from Detroit



### INVESTMENT STRUCTURE

Control investments or partner with like-minded investors



### COMPANY EBITDA

\$2 million to \$7 million EBITDA with 10% or greater operating margins



### INDUSTRY FOCUS

- » Consumer Products
- » Services
- » Industrials



### COMPANY MANAGEMENT TEAM

Support the existing management team or limited management transitions



### NO JERK RULE

Life's too short to work with people you do not like

## CURRENT COMPANIES



### Fluence Automation

Arlington Heights, Illinois

Fluence Automation is an innovative technology solutions company that sells mail and parcel imaging and sorting systems. It has developed parcel labeling and conveying technologies that are increasingly adapted for the e-Commerce fulfillment market. Fluence provides a robust suite of software focused on vision recognition and sorting applications with an extensive US service support network. Visit [fluenceautomation.com](http://fluenceautomation.com)



### Premier Engineered Products

Abingdon, Virginia

Premier Engineered Products, through its operating subsidiary, Appalachian Cast Products, produces superior die cast parts and tooling, along with metal finishing and CNC machining. Specializing in aluminum and zinc alloys, engineers and production staff develop a high-pressure die casting process that produces economical parts with reliable quality.

Visit [appalachiancast.com](http://appalachiancast.com)



### Midwest Innovative Products

Frankfort, Illinois

Midwest Innovative Products is the parent company of Twist & Seal and Rhino Cart. Our products are sold primarily to the tool and hardware market and made in the USA. We have won several awards including, the Most Innovative Product Award at the National Hardware Show three (3) times. Twist and Seal and Rhino Cart have both been selected for the Retailers Choice Award. Visit: [midwestinnovativeproducts.com](http://midwestinnovativeproducts.com)



### Traverse City Products

Traverse City, Michigan

Founded in 1982, Traverse City Products has established itself as a premier supplier of custom roll formed and stamped metal products. With its engineering and manufacturing expertise, TCP is uniquely capable to provide a wide array of custom roll forming, stamping, and finishing capabilities for the automotive, office furniture, access flooring, conveyor systems, and transportation markets. Visit [tcpproducts.net](http://tcpproducts.net)

## REALIZATION



### GLE Precision

Bridgeport, Michigan

GLE Precision is a manufacturer of high precision products, when gage tolerances, wear properties, and high finishes are critical. GLE Precision is a global leader in tungsten carbide, ceramic, and other hard materials machined to customer specifications. Its products serve the waterjet, medical device, chip/tech, fiber optic, aerospace/defense markets, and a range of applications.

Visit [gle-precision.com](http://gle-precision.com)

## REPRESENTATIVE EXPERIENCE



### JASON DUZAN

Partner

- » Led nearly two billion in private investment transactions, developed new investment opportunities, and managed a diverse operating company portfolio.
- » Managing partner and board member for Fluence Automation, Midwest Innovative Products, Premier Engineered Products, and Traverse City Products.
- » Prior to Colfax Creek, managed or co-managed investments in 12 platform companies with a focus on consumer product, service, and industrial companies with EBITDA \$3m - \$12m.
- » MBA from the University of Chicago and Bachelor of Science from the University of Illinois.
- » Raised on a corn and soybean farm in Colfax, Illinois, where his parents still farm.
- » Lives with his wife, three children, and a black Lab in Birmingham, Michigan.

